# Multiple linear regression 

Applied Data Science using R

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## Introduction



- Build upon the example from previous session: what are the determinants of beer consumption?
- We considered two variables separately: income and beer price
- Multiple regression analysis allows us to consider both variables at once
- This changes the interpretation of the obtained estimates
- They now give the association with the outcome variable, assuming that all other variables are held constant


## Goals for today

I. Learn how to implement and interpret multiple linear regression models
II. Learn how to deal with categorial variables within a regression
III. Understand the concept of interaction effect and the difference between interaction and parallel slopes models

## Multiple linear Regression

## Introduction

- In terms of theoretical background and technical implementation, multiple regression analysis is very similar to simple linear regression
- The overall sequence of considerations remains the same:

- Let us take this opportunity to recap what we have learned


## Data exploration

- We again use the data set DataScienceExercises: :beer, but only the three variables of interest

- Since consumption, income and price are all numerical, we can basically proceed as in the previous session


## Data exploration

- Our focus on both income and price can be justified theoretically via reference to economic theory....
- ...and empirically by looking at the correlations:

```
> cor(beer_data$consumption, beer_data$price)
[1] -0.8038513
> cor(beer_data$consumption, beer_data$income)
[1] -0.714995
> cor(beer_data)
\begin{tabular}{lrrrr} 
& consumption & price & income \\
\hline consumption & 1.0000000 & -0.8038513 & -0.7149950 \\
\hline price & -0.8038513 & 1.0000000 & 0.9763155 \\
\hline income & -0.7149950 & 0.9763155 & 1.0000000
\end{tabular}
```

Note: very strong correlations between
explanatory variables should be a warning sign! More on this later!

## Data exploration

- Our focus on both income and price can be justified theoretically via reference to economic theory....
- ...and empirically by looking at the correlations:


In both cases, a linear models seems to be an adequate choice!

## Estimate a multiple regression model

- Writing down our regression model with two explanatory variables is very similar to the case with only one variable:

$$
\begin{gathered}
y=\beta_{0}+\beta_{1} x_{1}+\beta_{2} x_{2}+\epsilon \\
\text { CONS }=\beta_{0}+\beta_{1} \text { PRICE }+\beta_{2} \text { INCOME }+\epsilon
\end{gathered}
$$

- The computation in R is equally similar $\rightarrow$ here is the general form:

$$
\operatorname{lm}(y \sim x 1+x 2 \text {, data=data_used) }
$$

- Exercise: adjust the code to the actual data set DataScienceExercises: :beer and estimate the model!


## Interpret a multiple regression model

```
> cons_model <- lm(consumption ~ price + income, data = beer_data)
> moderndive::get_regression_table(cons_model)
# A tibble: 3 < 7
    term estimate std_error statistic p_value lower_ci upper_ci
    <chr> <dbl>
1 intercept 57.2
2 price -27.7
3 income 0.003
    9.47 6.04
    5.44 -5.08
    0.001 3.36
```

0
0
0.002
37.7
$-38.8-16.5$
$0.001 \quad 0.004$

- In the multiple case, the coefficients must be interpreted in a ceteris paribus fashion:

For every increase of 1 unit in price, there is an associated decrease of, on average and ceteris paribus, 27.7 units of consumption.

For every increase of 1 unit in income, there is an associated increase of, on average and ceteris paribus, 0.003 units of consumption.

## Graphical interpretation

- The more explanatory variables you use, the more difficult it becomes to think about the regression problem graphically
- Simple regression: fit a regression line
- Two explanatory variables: fit a regression plane
- More than two variables: fit a regression hyperplane



## Outlook: the choice of variables matters

- Guess: how do the estimates for income and price from the simple regression models and the multiple regression model relate to each other?

|  | Model 1 | Model 2 | Model 3 |
| :---: | :---: | :---: | :---: |
| (Intercept) | $86.406^{* * *}$ | 96.439 *** | 57.160 *** |
|  | (4.324) | (7.521) | (9.468) |
| price | -9.835*** |  | -27.653 *** |
|  | (1.375) |  | (5.438) |
| income |  | -0.001 $\xrightarrow{* * *}$ | 0.003 ** |
|  |  | (0.000) | (0.001) |
| R^2 | 0.646 | 0.511 | 0.750 |
| Adj. R^2 | 0.634 | 0.494 | 0.732 |
| Num. obs. | 30 | 30 | 30 |

- This points to an important concept: omitted variable bias
- When you forget one important variable in your model, all resulting estimates can be misleading $\rightarrow$ more on this in later sessions


## Exercise I

- Get together in groups and use again the data on beer consumption
- But this time use all potential explanatory variables for the RHS:
- price: the price for beer
- price_liquor: the price for other strong alcoholic beverages
- price_other: price of other goods and services
- income: household income
- Before you do the estimation, what would you expect regarding their effect?
- How can you interpret the estimates you obtained? How did the estimates change over different specifications?
- What specification would you prefer? Why?


## Exercise

- Before you do the estimation, what would you expect regarding their effect?
- How can you interpret the estimates you obtained? How did the estimates change over different specifications?
- What specification would you prefer? Why?
- Note: get back to this table at the end of lecture!

|  | (1) | (2) | (3) | (4) |
| :---: | :---: | :---: | :---: | :---: |
| (Intercept) | 86.406*** | 57.160*** | 82.159*** | 65.738*** |
|  | (4.324) | (9.468) | (17.962) | (8.800) |
| price | -9.835*** | -27.653*** | -23.743*** | -26.426*** |
|  | (1.375) | (5.438) | (5.429) | (4.797) |
| income |  | 2.580** | 1.995* | 1.726* |
|  |  | (0.769) | (0.776) | (0.734) |
| price_liquor |  |  | -4.077 |  |
|  |  |  | (3.890) |  |
| price_other |  |  | 12.924** | 12.394** |
|  |  |  | (4.164) | (4.141) |
| Num.Obs. | 30 | 30 | 30 | 30 |
| R2 | 0.646 | 0.750 | 0.822 | 0.814 |
| R2 Adj. | 0.634 | 0.732 | 0.794 | 0.793 |
| RMSE | 4.60 | 3.86 | 3.26 | 3.33 |

## Linear regression and nonlinear relationships

## Linear regression and nonlinear relationships

- Linear regression is a parametric approach


Meaning: linearity in parameters

- Focus on linear models $\rightarrow$ assumes a linear relationship
- Fitting a linear model to nonlinear relationships is misleading, except...
- ...we transform the data to make the relationship linear



— Model 1 — Model 2
Model 1: SuicideProb $=\beta_{0}+\beta_{1} \mathrm{COH}+\epsilon$
Model 2: SuicideProb $=\beta_{0}+\beta_{1} \mathrm{COH}+\beta_{2} \mathrm{COH}^{2}+\epsilon$


## Linear regression and nonlinear relationships The Tukey-Anscombe Plot

- How to decide whether transformation was successful?
- The residuals should not show any structure $\rightarrow$ Tukey-Anscombe Plot
- $x$-Axis: predicted values (predict()), y-axis: residuals (residuals()):




## Linear regression and nonlinear relationships Linearising exponential relationship with logs

- Another very common transformation is taking logs $\rightarrow$ linearises otherwise exponential relationships:



## Linear regression and nonlinear relationships Interpreting models with transformed variables: logs

- Not all relationships can be linearised
- Sometimes linear regression is just not the right tool!
- Transformation of the variables must be considered in interpretation:

| Model | Equation | Interpretation |
| :---: | :--- | :--- |
| Level-Level | $y=\beta_{0}+\beta_{1} x_{1}$ | Change in x by 1 unit comes with change in y by $\beta_{1}$ units |
| Log-Level | $\ln (y)=\beta_{0}+\beta_{1} x_{1}$ | Change in x by 1 unit comes with change in y by $100 \cdot \beta_{1} \%$ |
| Level-Log | $y=\beta_{0}+\beta_{1} \ln \left(x_{1}\right)$ | Change in x by $1 \%$ comes with change in y by $\beta_{1} / 100$ |
| Log-Log | $\ln (y)=\beta_{0}+\beta_{1} \ln \left(x_{1}\right)$ | Change in x by $1 \%$ comes with change in y by $\beta_{1} \%$ |

## Linear regression and nonlinear relationships Interpreting models with quadratic terms

- Not all relationships can be linearised
- Sometimes linear regression is just not the right tool!
- Transformation of the variables must be considered in interpretation:



## Categorial variables: Simple regression

## Using categorical variables

- So far we only worked with numerical and continuous variables
- Income, prices, consumption,...
- But there are other types of variables, e.g. categorial data
- Gender, continent of origin, employment status,...
- In the following we want to learn how to consider categorial data as explanatory variables
- If you have categorial variables on the LHS $\rightarrow$ different estimation methods
- Let us illustrate the procedure using the data on life expectancy, but focus on the role of different continents
- Data: DataScienceExercises::gdplifexp2007
- Variables of interest: continent, lifeExp, and gdpPercap


## Exploratory analysis



- Note: continent was saved as character, but we transformed it into factor


## Exploratory analysis

- We see considerable differences also within continents:

- Especially Oceania will be hard to interpret since it comprises only two countries


## Exploratory analysis

- To look at the distribution within countries, histograms are also useful:

- For categorial variables, fitting a regression line has a different meaning


## Fitting a model with categorical variables

- The notation for a model with a categorical variable on the RHS is similar...
- ...but the technical implementation is quite different
- We write:

$$
\text { lifeExp }=\beta_{0}+\beta_{1} \cdot C O N T+\epsilon
$$

- We estimate:

$$
\text { life Exp }=\beta_{0}+\beta_{A m .} \cdot \square_{A m .} C O N T+\beta_{A s .} \cdot \square_{A s .} C O N T+\beta_{E u .} \cdot \square_{E u .} C O N T+\beta_{O c .} \cdot \square_{O c .} C O N T+\epsilon
$$

- $\square_{x}(X)$ is an indicator function: takes the value 1 if $X=x$ and zero otherwise
- $\square_{A m .}(C O N T)=1$ iff $C O N T$ equals $A m$. (i.e. Americas), and 0 otherwise
- There are four indicator functions $\rightarrow$ four continents (plus one as a baseline level)
- The estimates must always be interpreted against a baseline value
- Here: the first factor level, i.e. Africa


## Interpreting a model with categorical variables

$$
\text { life Exp }=\beta_{0}+\beta_{A m .} \cdot \mathbb{a}_{A m} C O N T+\beta_{A s .} \cdot \mathbb{a}_{A s .} C O N T+\beta_{E u .} \cdot \rrbracket_{E u .} C O N T+\beta_{O c} \cdot \mathbb{a}_{O c} C O N T+\epsilon
$$

- Lets consider the results from estimating this formula one by one:
- Note that the code for the regression remains $\operatorname{lm}$ (lifeExp~continent)

```
> cont_linmod <- lm(lifeExp~continent, data = life_exp)
> get_regression_table(cont_linmod)
# A tibble: 5 x 7
term estimate
1 \text { intercept 54.8}
2 continent: Americas 18.8
3 continent: Asia 15.9
4 continent: Europe 22.8
5 continent: Oceania 25.9
```

- The intercept corresponds to the mean value of the baseline category
- The other estimates correspond to the deviation of the group mean from this baseline


## Interpreting a model with categorical variables

$$
\text { life Exp }=\beta_{0}+\beta_{A m .} \cdot \mathbb{a}_{A m} C O N T+\beta_{A s .} \cdot \mathbb{a}_{A s .} C O N T+\beta_{E u .} \cdot \rrbracket_{E u .} C O N T+\beta_{O c} \cdot \mathbb{a}_{O c} C O N T+\epsilon
$$

- Lets consider the results from estimating this formula one by one:
- Note that the code for the regression remains $\operatorname{lm}$ (lifeExp~continent)

```
> cont_linmod <- lm(lifeExp~continent, data = life_exp)
> get_regression_table(cont_linmod)
# A tibble: 5 < 7
    lerm estimate
1 intercept 54.8
2 continent: Americas 18.8
3 continent: Asia 15.9
4 continent: Europe 22.8
5 continent: Oceania 25.9
```



- The intercept corresponds to the mean value of the baseline category
- The other estimates correspond to the deviation of the group mean from this baseline


## Quick recap

- The result of the following regression model...

$$
\begin{gathered}
\text { SUGAR }=\beta_{0}+\beta_{1} K I N D+\epsilon \\
\operatorname{lm}(` \text { residual sugar` } \sim \text { kind, data }=\text { wine_data })
\end{gathered}
$$

- ...is as follows:
- The variables are as follows:

| term | estimate |
| :--- | ---: |
| <chr> | <dbl> |
| intercept | 2.54 |
| kind: white | 3.85 |

- `residual sugar`: the amount of sugar left in the wine
- kind: the kind of wine, red or white
- How would you interpret the estimated coefficients?


## Categorical variables: Multiple regression

## Introduction

- How to consider both continuous and categorical variables?
- Two cases: an interaction model, and a parallel slope model
- Note: both also occur in the case of continuous variables
- Example: data set on the prices of economics journals: DataScienceExercises::econjournals
- Only consider journals that published at least 10 papers and cost under 5000 USD per year: dplyr::filter(papers>10, sub_price<5000)
- Main interest: what is the impact of the paper length on the subscription price? Are there differences between profit and nonprofit publishers?


## The parallel slopes model

- The variables pages_py and sub_price are continuous, the variable publisher_type is categorical
- What if we simple add both explanatory variables to the RHS?
lm(sub_price~pages_py+publisher_type)
- Lets look at the resulting estimates:

| term | estimate |
| :--- | ---: |
| <chr> | $<d b Z>$ |
| 1 intercept | -251. |
| 2 pages_py | 0.561 |
| 3 publisher_type: profit | 602. |

 intercepts, but each group has the same slope

## The parallel slopes model

- Journals from non-profit publishers are cheaper
- An additional page comes with the same increase in journal price
- Visual inspection: relationship might differ across groups


Publisher type: $\rightleftharpoons$ nonprofit $\rightleftharpoons$ profit

| term | estimate |
| :--- | :---: |
| <chr> | $<d b Z>$ |
| 1 intercept | -251. |
| 2 pages_py | 0.561 |
| 3 publisher_type: profit | 602. |

> To capture the idea that the association between page length and price differs across groups we need an interaction model

## The interaction model

- The interaction model is more complex: it does not assume that sloper are the same in the different groups $\rightarrow$ variables interact with each other
- Technically, we just replace the + by an * in the model formula:
lm(sub_price~pages_py*publisher_type)

| term | estimate |
| :--- | ---: |
| <chr> | $<d b l>$ |
| intercept | 111. |
| pages_py | 0.154 |
| publisher_type: profit | 111. |
| pages_py:publisher_typeprofit | 0.543 |

- There is one more parameter to estimate than in the PSM


Publisher type: $\rightarrow$ nonprofit $\rightarrow \sim$ profit

- But the plot suggests that this additional complexity is warranted: for-profit publisher charge more per additional page


## The interaction model

## Interpretation

```
term
estimate
<chr>
intercept
pages_py
publisher_type: profit
pages_py:publisher_typeprofit
```

```
    <dbl>
```

    <dbl>
    111. 
112. 

0.154
0.154
111.
111.
0.543

```
0.543
```



- The estimate intercept is the intercept only for the reference group $\rightarrow 111$
- The estimate pages_py gives the slope only for the reference group $\rightarrow 0.154$
- The estimate publisher_type:profit gives the difference in the intercept for the profit group
- intercept + publisher_type:profit = 222



## The interaction model

## Interpretation

```
term
estimate
<chr>
intercept
pages_py
publisher_type: profit
pages_py:publisher_typeprofit
```

```
    <dbl>
```

    <dbl>
    111. 
112. 

0 . 1 5 4
0 . 1 5 4
111.
111.
0.543

```
0.543
```



- The estimate intercept is the intercept only for the reference group $\rightarrow 111$
- The estimate pages_py gives the slope only for the reference group $\rightarrow 0.154$
- The estimate pages_py:profit gives the difference in the slope for the profit group
- pages_py+pages_py:publisher_typeprofit=0.697



## The interaction and parallel slopes model




- As a general rule of thumb: the PSM is better if nothing suggests that slopes differ $\rightarrow$ then the estimation is more efficient
- In other cases, its safer to use the interaction mode
- We learn how to test for the right model in later sessions


# Model selection in the multiple variable case 

## Model selection using visual inspection




- Visual inspecting the estimated model is mandatory and often very insightful: the interaction model is clearly preferable due to different slopes


## Model selection using $R^{2}$

- You can use $R^{2}$ as one argument for model selection, i.e. when you need to decide which models works best for your purpose at hand
- Compare, for instance, the $R^{2}$ of the PSM and interaction model we estimated before:
- summary(journal_linmod_intct)[["r.squared"]]: 0.75
- summary(journal_linmod_psm)[["r.squared"]]: 0.68
- The reference to $R^{2}$ confirms our impression that the more complex interaction model is warranted
- But: using $R^{2}$ in the multiple regression context can be misleading: adding more variables typically increases the $R^{2}$ for purely mathematical reasons


## Model selection using $R^{2}$

- To see why consider the formal definition of $R^{2}$ :

$$
R^{2}=\frac{E S S}{T S S}=\frac{\sum_{i=1}^{N}\left(\hat{y}_{i}-\bar{y}\right)^{2}}{\sum_{i=1}^{N}\left(y_{i}-\bar{y}\right)^{2}}
$$

- An additional explanatory variable never changes TSS, but mostly increases ESS at least a bit $\rightarrow$ bias towards 'too complex' models
- There is an alternative, the adjusted $R^{2}$, denoted as $\bar{R}^{2}$ :

$$
\bar{R}^{2}=1-\frac{\sum_{i=1}^{n} e^{2} /(N-K-1)}{\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)^{2} /(N-1)}
$$

- Here, $N$ is the number of observations and $K$ the nb. of estimated parameters


## Model selection using $R^{2}$

- $\bar{R}^{2}$ only increases if the additional variables contribute to the explanatory power for substantial reasons
- Drawback: cannot interpret it as the share of explained variation any more
- Both $R^{2}$ and $\bar{R}^{2}$ provide valuable information, but they should be complemented by other diagnostic tools
- In the present PSM vs. IM case, using $\bar{R}^{2}$ instead of $R^{2}$ does not alter the conclusion, but you find plenty other examples in the readings


## Model selection based on residual plots



- Residuals more equally distributed in the interaction model
- Strong indication for heteroscedasticity $\rightarrow$ adjust $p$ values


All arguments suggest superiority of interaction model!

## Summary \& outlook

## Summary

- We extended the simple to the multiple regression model
- This allows us to have more than one variable on the RHS
- The interpretation of the estimates is different:
- For every increase of 1 unit in the explanatory variable $i$, there is an associated decrease of, on average and ceteris paribus, of $\hat{\beta}_{i}$ units in the response
- Ceteris paribus: holding all other variables constant
- This allows us to separate the variation in the response variable according to the different explanatory variables
- Forgetting relevant explanatory variables seems to cause problems since adding a variable changes estimates of all other variables


## Summary

- We also learned about how to include categorical variables to regressions
- Technically this is easy, but the interpretation becomes a bit trickier
- When both continuous and categorical variables are used, we learner about the difference between interaction and parallel slope models
- The latter are simpler, but often the complexity of the former model is warranted
- We saw that selecting models using $R^{2}$ requires a bit more caution in the multiple regression context
- Finally, linear regression assumes linearity only in parameters
- Adequate data transformation until residual distribution is adequate

